



Mary Kay Career Path

“What you put into the lives of ours comes back to you”
~Mary Kay Ash



Director to National
30+ Unit members
 9-13% Unit commissions
 9-13% Team commissions
 Unlimited monthly bonus potential
 Eligible to drive the Saturn or the Pink Cadillacs
 Eligible to wear the Director's Suit
 Eligible to take First Class Trips around the World
 Eligible for more prizes and diamonds

Future Director /DIQ
8+ active team members
 Benefits of being a Beauty Consultant
 9-13% Commission + \$50 Team Bonus
 Eligible to begin Director Qualifications

Team Leader
5-7 active Team Members
 Benefits of being a Beauty Consultant
 9-13% Commission + \$50 Team Bonus
 Eligible to start Car Qualifications for Pontiac G6 or Vibe

Star Recruiter
3-4 active Team Members
 Benefits of being a Beauty Consultant
 4% Commission + \$50 Team Bonus
 Eligible to wear the prestigious Red Jacket

Senior Consultant
1-2 active Team Members
 Benefits of being a Beauty Consultant
 4% commission

Beauty Consultant
 50% discount on products
 Receives monthly Applause magazine
 Can earn Quarterly and Yearly Prizes